



# County of Fairfax, Virginia

## ADDENDUM

DATE: October 7, 2016

### ADDENDUM NO. 1

TO: ALL PROSPECTIVE OFFERORS  
REFERENCE: RFP 2000002053  
TITLE: Alcohol & Drug Testing Services  
DUE DATE/TIME: October 24, 2016 @ 10:00 a.m.

The referenced request for proposal is amended as follows:

1. In Special Provisions, paragraph 18.4.c., **delete** the reference to "Section 9" and **replace** it with "Section 8".
2. In Special Provisions, paragraph 6.6.b., **delete** "methaquelones".
3. Refer to Attachment A for responses to the questions received via email and at the pre-proposal conference.

All other terms and conditions remain the same.

Yong Kim  
Contract Specialist II

**THIS ADDENDUM IS ACKNOWLEDGED AND IS CONSIDERED A PART OF THE SUBJECT REQUEST FOR PROPOSAL:**

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Name of Firm

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(Signature)

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(Date)

**A SIGNED COPY OF THIS ADDENDUM SHOULD BE INCLUDED IN THE PROPOSAL PACKAGE OR RETURNED PRIOR TO DUE DATE/TIME. FAILURE TO DO SO MAY RESULT IN THE REJECTION OF THE PROPOSAL.**

**NOTE: SIGNATURE ON THIS ADDENDUM DOES NOT SUBSTITUTE FOR YOUR SIGNATURE ON THE ORIGINAL PROPOSAL DOCUMENT. THE ORIGINAL PROPOSAL DOCUMENT MUST BE SIGNED.**

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ATTACHMENT A

Q1. Under paragraph 6.6 (c) it indicates the 10 panel includes K2, which is not normally included in a 10 panel, what is the County requesting that they want this to be a part of the 10 panel test or a separate test?

**A1. The 10 panel and the K2 are to be considered two separate tests. So the K2 will be in addition to the 10 panel and not a part of it.**

Q2. Does the County require Methaqualones Testing?

**A2. No.**

Q3. Can the County provide the cutoffs for the drugs you're looking for?

**A3. Provided below:**

Name	Cutoff	Confirm
Amphetamines	500	250
MDA	500	250
Marijuana (THC) Metabolite	50	15
Barbiturates	300	150
Benzodiazepines	300	150
Phencyclidine	25	25
Opiates	2000	2000
Cocaine	150	100
Monoacetylmorphine	10	10

Q4. Will the County differentiate between hair and urine testing?

**A4. Yes. This means that pricing for the tests will be different and should be reflected in top ranked offeror cost proposal when requested by the County.**

Q5. Is the County open to Custom panels?

**A5. Yes, however, these items will either require a one-time purchase order or if the same custom panel is used multiple times it will be amended to the contract as an amendment.**

Q6. Does the County any preference for SWaM or set-asides?

**A6. There are no preferences or set-aside programs for SWaM Business in Fairfax County.**

Q7. Is it required that the selected vendor(s) provide 100% of the services mentioned in the RFP or could multiple vendors be selected for the different services noted?

**A7. The County would like the vendor(s) to provide 100% of the services listed in the RFP. However, offerors may fulfill this requirement by using subcontractor(s), network, and/or joint venture to meet the requirements of this RFP. Note: In the subcontracting, network, and/or joint venture only one proposal may be submitted for the group.**

ATTACHMENT A

- Q8. In reviewing the RFP, there was no request for Cyber Insurance. Is this an oversight or is Cyber coverage not required?
- A8. The County carries Cyber Insurance to protect its data, even while under the control of an outside system. This provides first party protection to insure prompt action without concern for liability. However, the contractor agrees to be responsible for every aspect of its work and to indemnify the County in the event they are liable for the breach. In the event of a breach the County's carrier will respond, but will go against the contractor to subrogate our interests if appropriate. Given the nature of the Cyber market, the County intentionally did not dictate how the contractor would deal with that risk.**